

WORKING WITH OTHERS	1	2	3	4	5	6	7	8
ACCEPT DIVERSITY (PEOPLE'S DIFFERENCES)	I can show respect for others, their background and situations.	I am open to the worth that others can bring to value creating activities.	I can combine different contributions to create value.	I can value diversity as a possible source of ideas and opportunities.	I can value diversity as a possible source of ideas and opportunities.	I can support diversity within my team or organisation.	Outside of my organisation, I can find ideas that create value and make the most of them.	Outside of my organisation, I can find ideas that create value and make the most of them.
DEVELOP EMOTIONAL INTELLIGENCE	I can show empathy towards others.	I can recognise the role of my emotions, attitudes and behaviours in shaping other people's attitudes and behaviours and vice versa.	I can express my (or my team's) value-creating ideas assertively.	I can face and solve conflicts.	I can compromise where necessary.	I can deal with non-assertive behaviour that hinders my (or my team's) value-creating activities (for example, destructive attitudes, aggressive behaviour and so on).	I can manage conflicts effectively.	I can manage conflicts effectively.
LISTEN ACTIVELY	I can show empathy towards others.	I can discuss the benefits of listening to other people's ideas for achieving my (or my team's) goals.	I can listen to other people's ideas for creating value without showing prejudice.	I can listen to my end users.	I can describe different techniques for managing relationships with end users.	I can put in place strategies to actively listen to my end users and act on their needs.	I can pull together information from a wide range of sources to understand my end users' needs.	I can pull together information from a wide range of sources to understand my end users' needs.
TEAM UP	I am open to working alone as well as with others, playing different roles and taking some responsibility.	I am willing to change my way of working in a group.	I can work with a range of individuals and teams.	I share the ownership of value-creating activities with the members of my team.	I can build a team based on the individual knowledge, skills and attitudes of each member.	I can contribute to creating value by teaming up with distributed communities through digital technologies.	I can design physical and virtual spaces that encourage team members to work together.	I can build an organisation's capacity to create value by encouraging people to work together.
WORK TOGETHER	I am open to involving others in my value-creating activities.	I can contribute to simple value-creating activities.	I can contribute to group decision-making constructively.	I can create a team of people who can work together on a value-creating activity.	I can use techniques and tools that help people to work together.	I can give people the help and support they need to perform at their best within a team.	I can work with a remote team of people who can independently contribute to a value-creating activity.	I can design working methods and incentives that enable team members to work well together.
EXPAND YOUR NETWORK	I can explain the meaning and forms of association, co-operation and peer-to-peer support (for example, family and other communities).	I am open to establishing new contacts and cooperation with others (individuals and groups).	I can use the relationships I have to get the support I need to turn ideas into action, including emotional support.	I can establish new relationships to get the support I need to turn ideas into action, including emotional support (for example, joining a mentor network).	I can use my network to find the right people to work on my (or my team's) value-creating activity.	I proactively make contact with the right people inside and outside my organisation to support my (or my team's) value-creating activity (for example, at conferences or on social media).	I can use my network to bring together different perspectives to inform my (or my team's) value-creating process.	I can design effective processes to build networks of different or new stakeholders and keep them engaged.